

ESOTEK GLOBAL SERVICES LIMITED

COMPANY PROFILE 2026

Connecting Agriculture, Technology, Knowledge and Global Markets

An integrated agribusiness platform for machinery, manufacturer representation, practical empowerment and agricultural intelligence.

SUSTAINABLE AGRICULTURE FOR GLOBAL IMPACT

An agricultural solutions company built for modern Africa

Esotek connects agricultural needs with machinery, manufacturers, knowledge and credible information.

WHO WE ARE

Esotek Global Services Limited is a Nigerian agribusiness company connecting farmers, processors, agribusinesses and institutions with appropriate machinery, technology, knowledge and international manufacturers.

VISION

To become a leading African agricultural solutions company connecting farmers and agribusinesses with machinery, knowledge, technology, information and global manufacturers.

MISSION

To improve agricultural productivity through appropriate equipment, reputable manufacturer connections, practical training and reliable agricultural information.

OUR FOUR CORE BUSINESS AREAS

01 Machinery & Equipment

Sales, supply and sourcing for production, irrigation, processing, livestock and post-harvest.

02 Manufacturer Representation

Commission agency, market development and non-stocking distribution.

03 Training & Empowerment

Online and on-site practical agricultural and agribusiness training.

04 Esotek AgriNews

News, markets, technology, finance, opportunities and agricultural intelligence.

CORE VALUES

Integrity

Innovation

Sustainability

Customer Focus

Partnership

Excellence

Empowerment

Machinery, equipment and manufacturer representation

Esotek combines fit-for-purpose equipment sourcing with local market development for reputable manufacturers.

Customer need -> technical recommendation -> manufacturer quotation -> confirmed order -> supply -> installation -> operator training -> after-sales support

AGRICULTURAL MACHINERY & EQUIPMENT

Farm Mechanisation

Tractors, power tillers, implements, planters and harvesters.

Irrigation

Pumps, drip, sprinklers and solar irrigation.

Agro-processing

Rice, cassava, maize, feed, oil and food processing.

Livestock & Poultry

Feed, incubators, feeders, drinkers and support systems.

Post-Harvest

Dryers, threshers, shellers, graders, storage and packaging.

Agritech

Sensors, automation and emerging smart-farming technologies.

MANUFACTURER REPRESENTATION & COMMISSION AGENCY

Esotek serves as a practical bridge between global agricultural technology manufacturers and Nigerian/African customers.

Market Development

Promotion and customer acquisition.

Lead Qualification

Need, capacity, budget and timeline.

Commission Agency

Low-inventory market-entry model.

Market Intelligence

Demand, pricing and customer feedback.

Training & Demonstration

Product education and field support.

Technical Network

Installation, maintenance and spare-parts coordination.

Training, empowerment and Esotek AgriNews

Knowledge builds capability; credible information builds trust and creates commercial opportunities.

ESOTEK AGRIBUSINESS ACADEMY

Online learning + on-site workshops + farm demonstrations + institutional empowerment programmes

Modern Farming

Mechanisation

Machinery Operation

Agro-processing

Agribusiness

Entrepreneurship

Digital Agriculture

AI in Agriculture

Export Readiness

Financial Management

Market Access

Post-Harvest

ESOTEK AGRINEWS

AgriNews is both an information service and a customer-acquisition engine. Useful content attracts agricultural audiences, builds trust and connects genuine needs to Esotek solutions.

NEWS

MARKETS

MACHINERY

TECHNOLOGY

FINANCE

OPPORTUNITIES

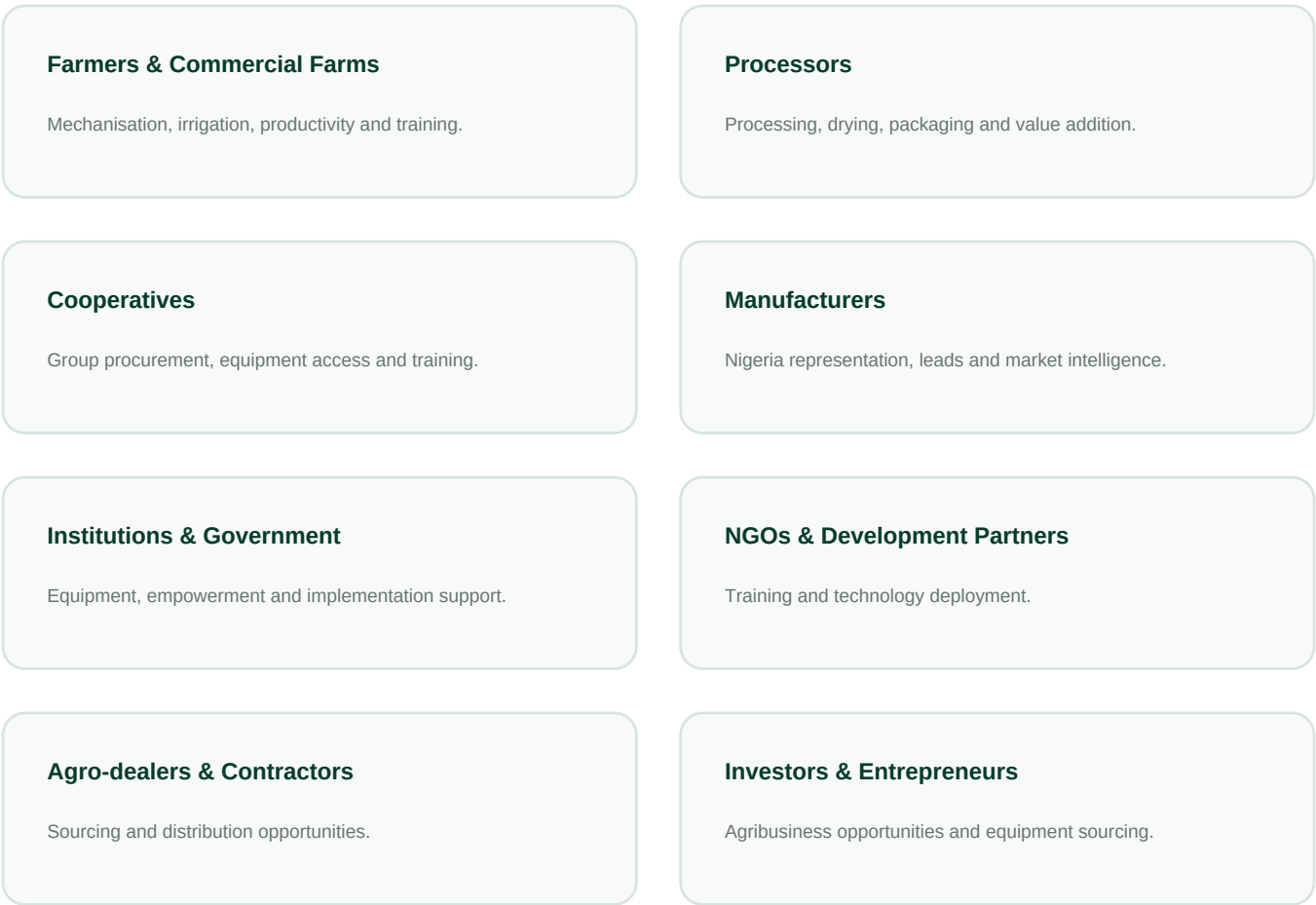
PROCESSING

TRAINING

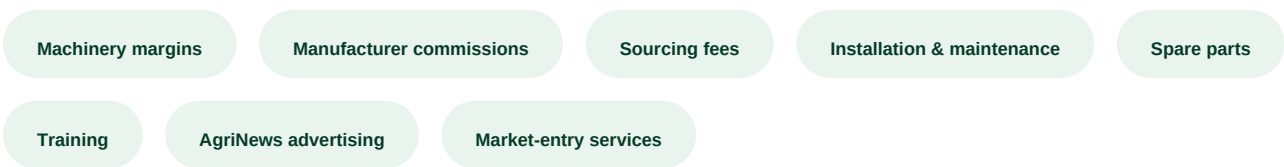
CONTENT -> AUDIENCE -> TRUST -> ENQUIRY -> CONSULTATION -> SALE / TRAINING / PARTNERSHIP

Who we serve and how Esotek creates value

A diversified customer base supports resilience and multiple revenue opportunities.



REVENUE STREAMS



Five-year progression

A performance-led path from a lean Nigerian operation to an internationally connected African agricultural solutions platform.

1

FOUNDATION

Build credible manufacturer relationships, a focused machinery catalogue, AgriNews, practical training and a disciplined customer-enquiry system.

2

MARKET DEVELOPMENT

Convert enquiries into repeatable machinery transactions, expand high-demand product categories and develop financing/leasing relationships.

3

NATIONAL SCALE

Strengthen regional sales coverage, demonstrations, technical support, installation, maintenance and spare-parts capability across Nigeria.

4

REGIONAL EXPANSION

Enter selected West African markets through local partners and proven manufacturer relationships rather than expensive early offices.

5

PLATFORM LEADERSHIP

Strategic principle: prove demand before stocking heavily; scale only the products, partnerships, training programmes and markets that demonstrate customer value and commercial traction.

A practical platform for agricultural solutions, knowledge and global partnerships.

Integrated

Machinery + representation + training + information.

Asset-light

Commission and confirmed-order models support disciplined growth.

Market-focused

Solutions begin with real farmer and processor needs.

Knowledge-led

Training and AgriNews build credibility and customer relationships.

Partnership-driven

Long-term relationships with manufacturers and institutions.

Scalable

Designed for Nigeria first, then selected African markets.

SUSTAINABLE AGRICULTURE FOR GLOBAL IMPACT

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